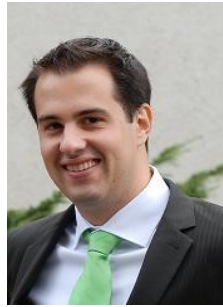


Europass Curriculum Vitae

Personal information

First name(s) / Surname(s) **Eduard Andrei Ciocanescu**
 Address 17, Cara Anghel
 RO- Bucuresti (Romania)
 Mobile 0722239911
 E-mail(s) eduardc@gmail.com
 Nationality Romanian
 Date of birth 30/11/1980



Desired employment / Occupational field

I.T. / Strategy Consultant

Work experience

<p>Dates</p> <p>Occupation or position held</p> <p>Main activities and responsibilities</p>	<p>06/10/2008 →</p> <p>Business / Strategy Consultant</p> <p>- Conducted market research and growth strategy for one of the most important players on the Romanian natural gas market</p> <p>- Performed a Vendor Due Diligence for the most important distributor of the Romanian FMCG market</p>
<p>Name and address of employer</p> <p>Type of business or sector</p>	<p>A.T. Kearney Academiei, Bucuresti (Romania)</p> <p>Management Consultancy</p>
<p>Dates</p> <p>Occupation or position held</p> <p>Main activities and responsibilities</p>	<p>01/07/2008 - 01/10/2008</p> <p>General manager</p> <p>- Responsible for organizing 2 executive workshops in Washington and Bucharest for high officials and managers from Romanian local and central public administration</p> <p>- Collaborated with Georgetown University Professor Guerrero and Harvard Kennedy School Professor Jerry Mechling to set up the two executive seminars meant to assist in the transformation of government operations and citizen services in Romania through effective and efficient use of information and communication technologies</p>
<p>Name and address of employer</p> <p>Type of business or sector</p>	<p>Societatea Academica Europa de Maine Eminescu, 124, Bucuresti (Romania)</p> <p>Education</p>
<p>Dates</p> <p>Occupation or position held</p> <p>Main activities and responsibilities</p>	<p>10/10/2007 - 17/03/2008</p> <p>Logistics Director for JADE Uk Conference</p> <p>- Responsible for booking the conference rooms, the accommodation and the daily meals for the 150 participants expected</p> <p>- Working with a team of 8 students to assure the smooth run of operations for each Conference day</p> <p>- Responsible for organizing a business game competition during the conference, which exposed participating students to a thought provoking business ethics case that they might face in their professional careers</p>

Name and address of employer	Innovative Consulting University of Edinburgh , Edinburgh (United Kingdom)
Type of business or sector	Junior Entrepreneurs
Dates	07/2007 - 08/2007
Occupation or position held	Intern
Main activities and responsibilities	- Assisted a UN team of three members to implement the project "Support in training of the public managers" - Helped with organization, preparation and administration of the pre-departure orientation seminar for the newly contracted UN scholarship beneficiaries
Name and address of employer	United Nations Development Programme , Bucuresti (Romania)
Type of business or sector	Program Development Industry
Dates	06/2007 - 07/2007
Occupation or position held	Intern
Main activities and responsibilities	- Supported the Global Affairs Department to implement a project in collaboration with the UN Security Council
Name and address of employer	Ministry of Foreign Affairs , Bucuresti (Romania)
Type of business or sector	Public Administration
Dates	01/2007 - 06/2007
Occupation or position held	Presentation Coach
Main activities and responsibilities	- Worked as a business mentor for 45 teams that included 5 third year business students - Performed quick and professional evaluation of written deliverable and oral performances - Offered advice on each group's business plan while encouraging creativity
Name and address of employer	Eller College of Management, University of Arizona , Tucson (USA)
Type of business or sector	Education
Dates	08/2006 - 01/2007
Occupation or position held	Teaching Assistant
Main activities and responsibilities	- Coached 30 Business College students to improve their writing, oral presentation and PowerPoint skills for professional effectiveness - Assisted the professor in evaluating communication skill performance levels and assigned grades accordingly - Managed conflict resolution for 7 teams, resulting in improved team dynamics and collaborative success
Name and address of employer	Eller College of Management, University of Arizona , Tucson (USA)
Type of business or sector	Education
Dates	02/2004 - 12/2005
Occupation or position held	Insurance Agent

Main activities and responsibilities - Managed a portfolio of 120 clients
 - Used my excellent interpersonal and networking skills to expand the portfolio to 175 clients after 6 months

Name and address of employer ASIROM
 , Bucuresti (Romaia)

Type of business or sector Financial And Insurance Activities

Dates 01/2003 - 05/2004

Occupation or position held I.T. Manager

Main activities and responsibilities - The development and maintenance of a great portal for this large construction company using PHP on a Linux based server
 - Maintained a client – server network composed of 40 workstations and three servers

Name and address of employer Dinamic Proiect & Consult
 , Bucuresti (Romania)

Type of business or sector Construction

Dates 01/2001 - 12/2001

Occupation or position held Network Administrator

Main activities and responsibilities Maintained a small client – server network composed of 20 workstations and a server all running Microsoft Windows

Name and address of employer Triada Prod Impex
 , Bucuresti (Romania)

Type of business or sector Construction

Education and training

Dates 10/2005 - 09/2009

Title of qualification awarded PhD in Economics

Principal subjects / occupational skills covered Majoring in Cybernetics and Business Statistics

Name and type of organisation providing education and training Academy of Economic Studies
 , Bucuresti (Romania)

Dates 08/2005 - 05/2008

Title of qualification awarded Bachelor of Science in Business Administration

Principal subjects / occupational skills covered Double Major in Management Information Systems and International Business

Name and type of organisation providing education and training University of Arizona (Eller College of Management) (Business School)
 , Tucson (Arizona)

Dates 09/2007 - 06/2008

Title of qualification awarded Study Abroad

Principal subjects / occupational skills covered International Business Courses

Name and type of organisation providing education and training University of Edinburgh
 , Edinburgh (United Kingdom)

Dates 09/1999 - 05/2004

Title of qualification awarded Bachelor of Science in Information Technology

Name and type of organisation Academy of Economic Studies (Faculty of Cybernetics, Statistics and Economic Informatics)

providing education and training

Personal skills and competences

Mother tongue(s) **Romanian**

Other language(s)

Self-assessment
European level (*)

English
French
Spanish
German

Understanding				Speaking				Writing	
Listening		Reading		Spoken interaction		Spoken production			
C2	Proficient user	C2	Proficient user	C2	Proficient user	C1	Proficient user	C1	Proficient user
C1	Proficient user	C1	Proficient user	B1	Independent user	B1	Independent user	B1	Independent user
A1	Basic User	A1	Basic User	A1	Basic User	A1	Basic User	A1	Basic User
A1	Basic User	A1	Basic User	A1	Basic User	A1	Basic User	A1	Basic User

(*) [Common European Framework of Reference \(CEF\) level](#)

Social skills and competences

Problem solving skills, Strong communication skills, Creative mind, Ability to quickly adapt to international environments, Strong Work Ethic

Organisational skills and competences

Team Player, Leadership, Skilled organizer of special events, Fund raising

Technical skills and competences

Research skills, Proficient in business communication (written deliverable and oral communication)

Computer skills and competences

- Good knowledge of both the Windows and UNIX environment
- Programming skills in the Java and .NET environment
- Good experience with database software like Access, SQL Server and Oracle
- Basic understanding of the Oracle E-Business Suite
- Certified user for Microsoft Excel and PowerPoint

Other skills and competences

Founder, Edinburgh University Romanian Society, 2008

Founder, Association of the Scholarship Beneficiaries of the Romanian Government 2007

Administrative Vice President, MIS Association Aug 2006 – May 2007

- Elected by students to manage all internal activities in MISA including member development, educational activities, workshops, and review sessions

Member of the Executive Board, Cybernetics Faculty Oct 2001 - Dec 2003

- Elected by students to achieve a positive resolution for issues like housing, meals, class allocation, professor performance and course content

Vice President, Cybernetic Students Society Oct 2000 - May 2002

Driving licence(s)
Additional information

• Coordinated various projects, including a Job Fair, the Cybernetics Ball, poetry contests and theater nights for students.

B

Honors

• Romanian Government Merit Scholarship 2005- 2008

• Schmidt, William and Florence Merit Scholarship awarded by the Management of Information Systems department in the Eller College of Management

2006 – 2008

• International Student Scholarship awarded by the University of Arizona 2005 - 2007

• Beta Gamma Sigma distinction for being amongst the top 10 percent of the senior class in the University of Arizona

• 1st Place in Business Plan Presentation and Poster at the Eller College of Management Core Project Expo

May 2006

• Tucson Mayor Award, 2006